





**HOW JOSCAR IS BENEFITING THE DEFENCE INDUSTRY
A TRADE ASSOCIATION'S VIEW**

AGENDA

12.00	Introduction	Tom Maund, Defence Sector Manager. Hellios Information Limited.
12.00	Who are MAKE UK Defence	Andrew Kinniburgh, Director General. Make UK Defence.
12.10	How JOSCAR benefits the defence industry?	Andrew Kinniburgh, Director General. Make UK Defence.
12.20	Ministry of Defence SME Working Group priorities	Andrew Kinniburgh, Director General. Make UK Defence.
12.30	Q & A	Andrew Kinniburgh, Director General. Make UK Defence Tom Maund, Defence Sector Manager Hellios Information Limited.
12.45	Close	Tom Maund, Defence Sector Manager Hellios Information Limited.

ABOUT THE SPEAKERS

	<p>Andrew Kinniburgh Director General at Make UK Defence, the UK's Defence Supply Chain champions and Make UK's Defence Trade Association. Make UK Defence is a leading UK national defence trade association focused on representing members at all levels of government and throughout the global supply chains of the defence sector. Together with our parent company Make UK, we have unrivalled access at all levels of government. Our members enjoy great networking opportunities, together with real business growth and supply chain development via our 'Meet the Buyer' events. We also help our members to improve their performance through our Competitive Advantage Programme. Andrew has represented defence SME and mid-tiers with Government and the Primes since joining the company in 2018.</p>
	<p>Tom Maund Defence Sector Manager. Hellios Information Limited Tom is JOSCAR Sector Manager at Hellios Information. Tom has worked at Hellios for 5 years since leaving university and has held several roles across the organisation, taking on the role some 3 years ago. Tom works to create value for the supplier and buyer members by growing JOSCAR into a nationwide system, reducing duplication from industry and supporting the Defence Supply Chain and working collaboratively with the teams across Hellios, with his customers and developing the Hellios offering to suit our customers' needs.</p>