



Jaltek



JOSCAR

Jaltek have joined the Joint Supply Chain Accreditation Register (JOSCAR)
Making it easier for suppliers to do Business with us

www.jaltek.com

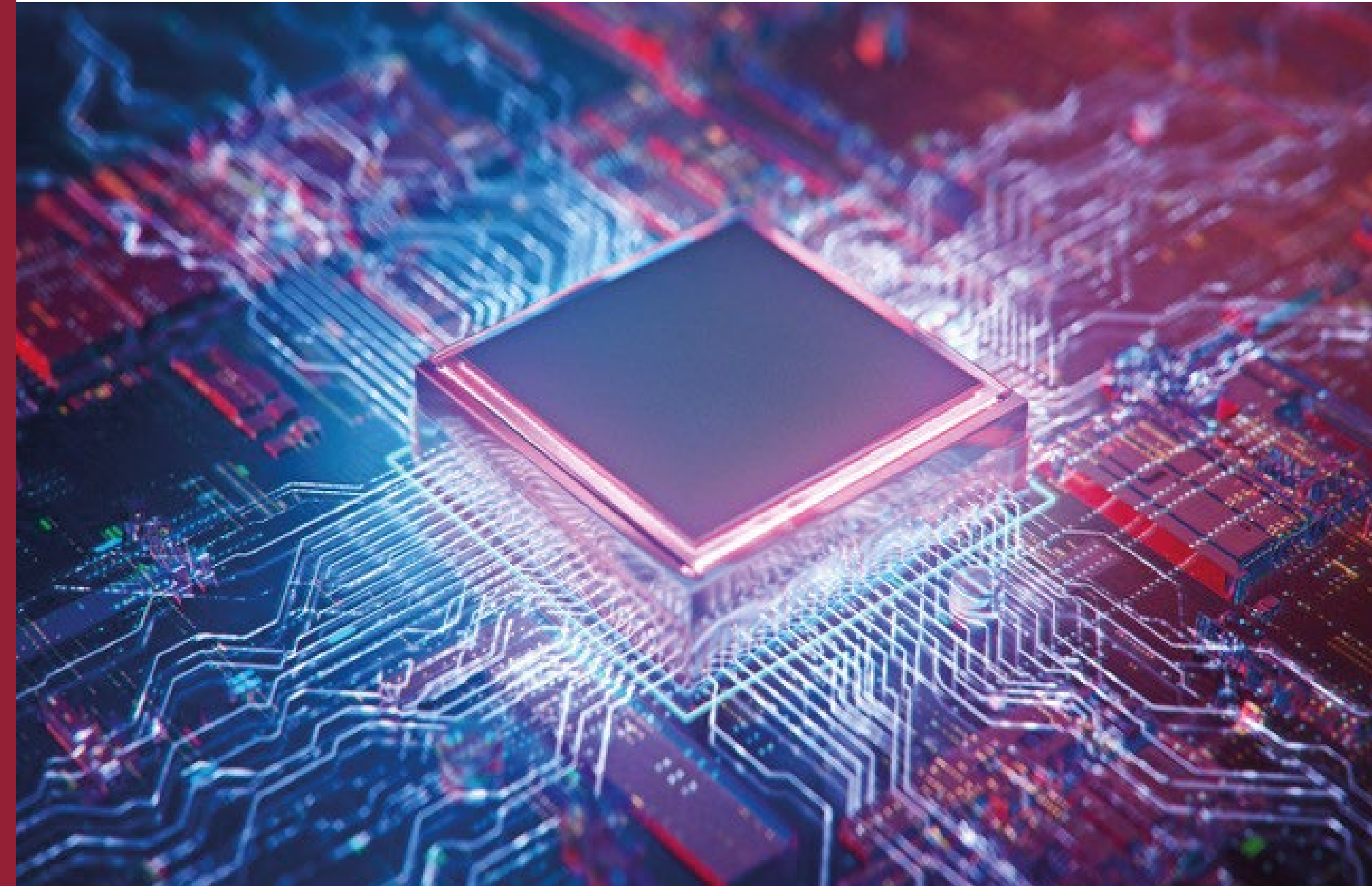
What is JOSCAR?



Jaltek is committed to introducing practices that make it easier for you to do business with us, and as such we have introduced a supplier compliance management process known as the Joint Supply Chain Accreditation Register (JOSCAR), designed to standardise our requests for supplier compliance information.

JOSCAR is operated by Hellios, a UK-based third party company dedicated to developing communities of buying organisations. They provide risk management processes by collecting, validating, and monitoring supplier information. This cross-sector collaborative solution is intended to help reduce the time, cost, resources and duplication currently needed to provide information. Holding common supplier data in a central system also allows the information to be accessed by all participating buying organisations.

"Joining the JOSCAR community aligns with our continuous activity to meet and exceed industry standards. JOSCAR provides a transparent solution for managing supply chain risks and accessing vital Environmental, Social and Governance (ESG) data, providing our customers and partners with increased confidence in our capabilities and supply chain." **Steve Pittom, Managing Director, Jaltek**



Why JOSCAR.



JOSCAR is fundamental to our Supplier Quality Evaluation and Approval approach. Suppliers can submit and maintain the information we require via a single online system shared by Jaltex and other major buying organisations using JOSCAR, providing a more efficient and cost effective process, reducing duplication and effort both for our suppliers and ourselves, as well as the industry as a whole. Our procurement agents use JOSCAR to find compliant suppliers to be considered for new business and it is an integral part of our sourcing process. In an increasingly complex regulatory environment, it helps demonstrate to our customers how we work together responsibly to minimise risk and develop our supply chains.



What does this mean for our suppliers?



As a new or existing supplier of Jaltek's we require you to complete the JOSCAR qualification and compliance process in order to remain compliant with our policies, retain approved status, and be considered for future business. This new process will replace the current compliance questionnaires along with requests for insurance and certification necessary to be an approved supplier to Jaltek.

Achieving JOSCAR compliant status may also create new business opportunities for our suppliers as all those who have completed the process will be available automatically to other major buying organisations whom also JOSCAR, some of whom include; The Ministry of Defence, BAE Systems, Babcock International, General Dynamics, Lockheed Martin, Boeing, A&P Group, Cammell Laird, MBDA, QinetiQ, NATS, Leonardo, Leidos, Rolls-Royce, Roke, and Raytheon.



The benefits to our suppliers.

We expect JOSCAR to deliver a number of wider benefits to you organisation including:

01

A significant reduction in the time, effort and cost to provide this information compared with current industry processes. Qualification and compliance is completed only once which is then available to all major buying organisations using JOSCAR.

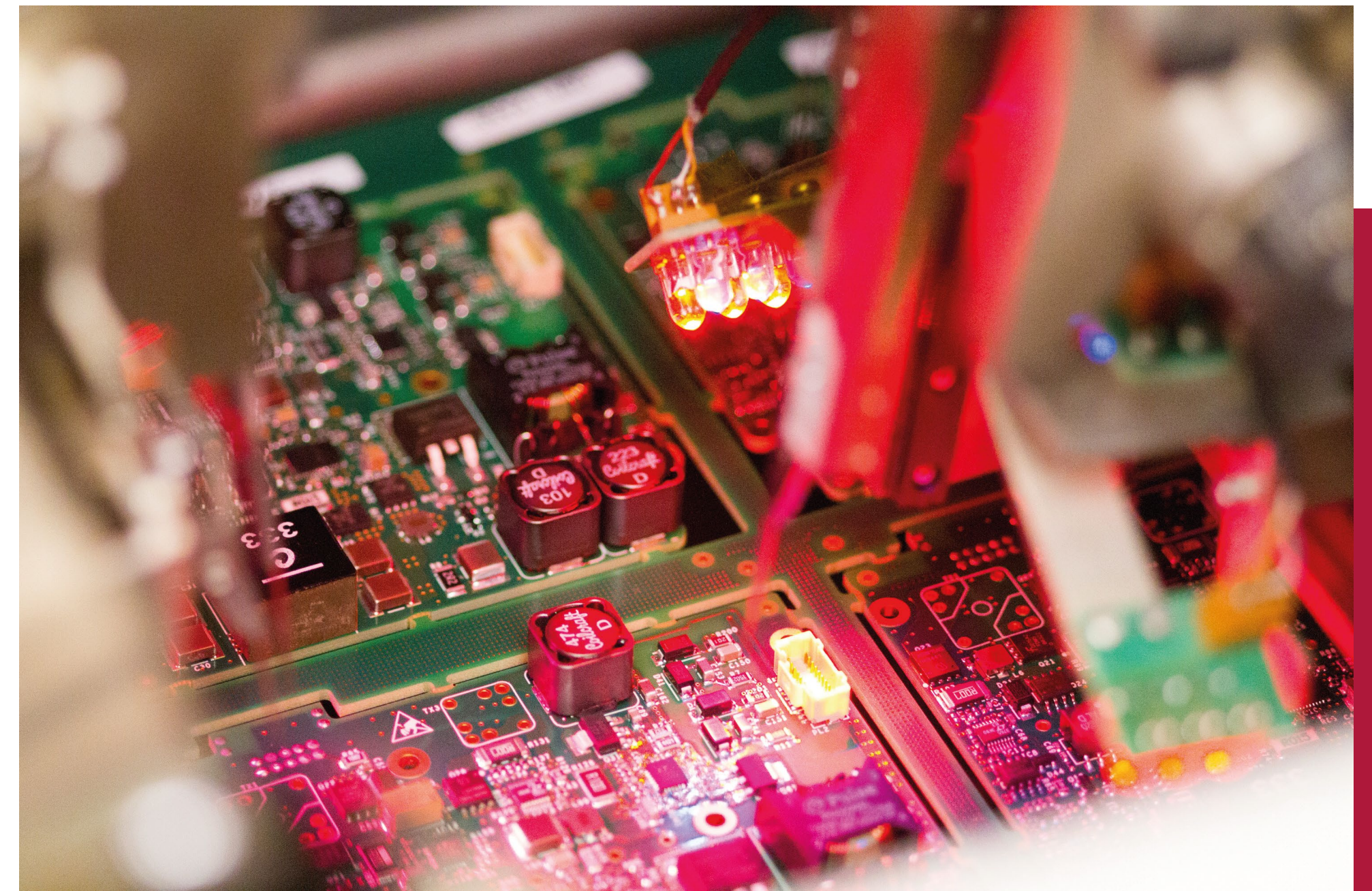
02

A simple online process to provide pre-qualification information and supporting evidence as required. Availability of guidance and support is provided throughout the process.

03

A fair, open, and transparent process that clearly indicates what information is needed, whilst enabling you to update your profile at any time.

In summary, this new approach should ensure an easier route to doing and growing business with Jaltex and other buying organisations.



“Ultimately JOSCAR makes it easier to do business in Defence for everyone, and reinforces our position as a trusted and reliable supplier as well as supporting our Aerospace and Defence clients.”

Steve Pittom, Managing Director, Jaltex

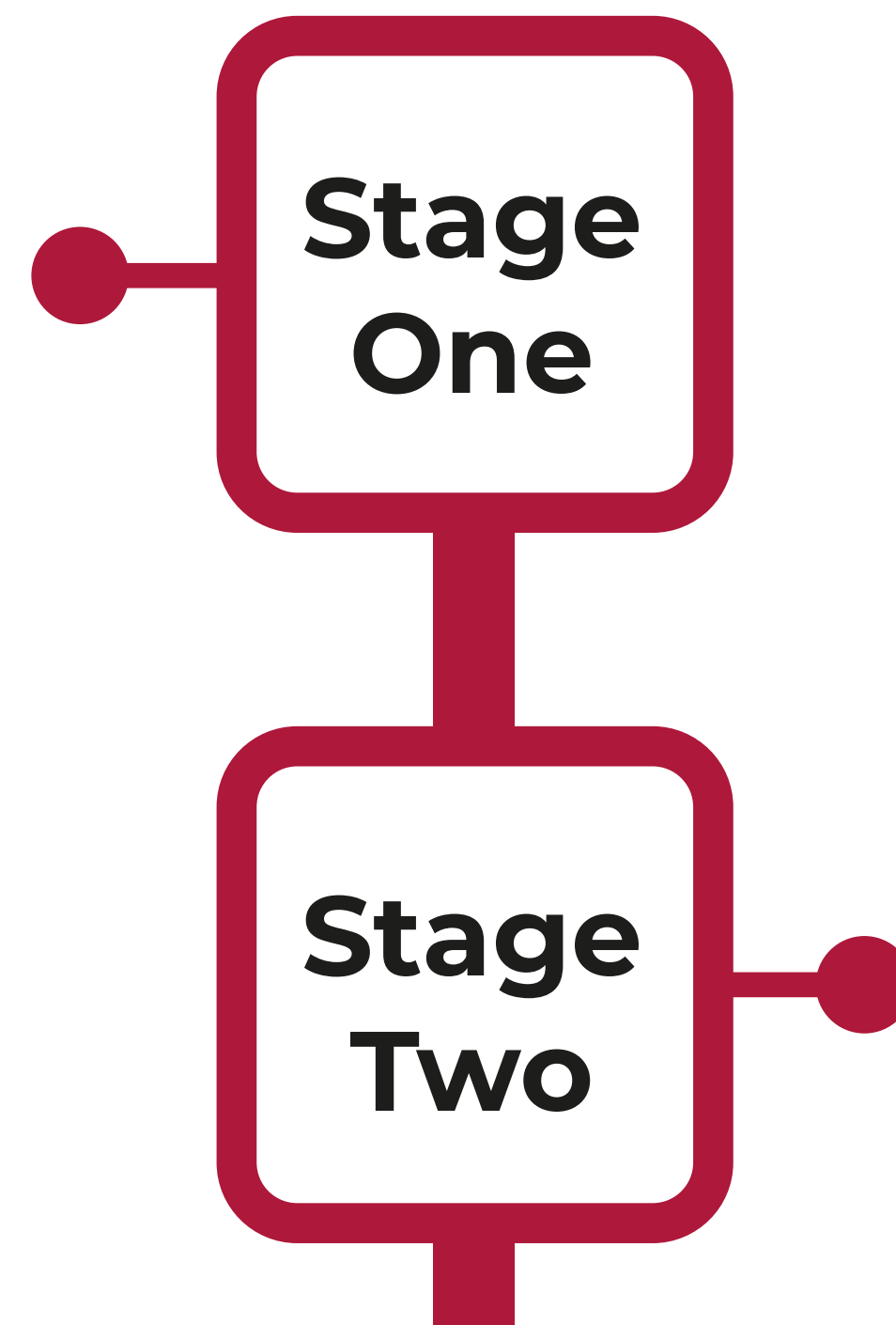
Action we need your company to take to gain compliance approval.

There are two stages of data submissions in the JOSCAR processes. Some suppliers will only need to do Stage 1. However, due to the nature of certain products and services some will also be subject to additional requirements, represented as Stage 2. Hellios will manage the process on our behalf and their team will contact you by email and telephone to support your completion of the JOSCAR process, which is comprised of two stages:.

Registration

You will receive an email from our external partner Hellios Information Management Ltd. with a link to access the Stage 1 online questionnaire, which should take no longer than an hour to complete. This stage ensures we have basic information relating to your organisation, allowing us to determine whether your organisation is also required to complete the Stage 2 assessment. Stage 1 registration will not incur any fee.

If your company has already started the JOSCAR process with Hellios for any buying organisation you won't need to take any additional action other than to ensure you have completed both stages of the process as required by Jaltek, and checked your information is relevant.



Qualification

Stage 2 requires completion of more detailed qualification and compliance information online. This incurs an annual fee to help cover the administrative costs of the JOSCAR process and system. Smaller companies can register free of charge. All other companies pay a fixed annual fee of £725 + VAT. Companies that are a member of Make UK Defence or ADS (band 1, 2, or 3) may incur a fee of £275 + VAT. Jaltek and all other major buying organisations using the system are also helping to cover the administrative costs by paying an annual fee to use the JOSCAR system.

Frequently asked questions.

01

Can any supplier apply for JOSCAR compliance approval?

No, qualification is currently by invitation only.

02

Will compliance information be available to all participating prime contractors, including all those I don't supply?

One of the benefits of the system is that supplier qualification information will be available to all defence prime contractors in the scheme. This will reduce multiple requests for the same information.

03

How long is JOSCAR qualification valid for?

Stage 1 and Stage 2 approvals are valid for one year from completion, renewals will then be required. Hellios will issue reminders to suppliers several weeks in advance of their expiry date and will work with you throughout the year to ensure your data is kept up to date. You will also receive update reminders during the year if any documentation or certifications (such as ISO certifications or insurance certificates) expire in that time.

04

Will my competitors have access to the information we provide?

No, other suppliers will not have access to the information you provide.

05

Will I be asked to provide pricing information on my organisation's products and services?

No, your organisation will not be asked to provide any commercial information of this nature through the JOSCAR process.

06

What happens if I choose not to sign up?

JOSCAR is an integral part of our sourcing process. Our sourcing specialists use JOSCAR to find compliant suppliers to be considered for new business. Failure to complete the JOSCAR Registration and Qualification process may result in your organisation being classified as non-compliant with the Jaltex Supplier Validation and Approval process. This will be taken into consideration when assessing suppliers for potential new business opportunities.

For more information
about **JOSCAR**.



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We would like to thank you in advance
for your proactive support and completion
of the JOSCAR process.