

# A GUIDE TO THE FINANCIAL SUPPLIER QUALIFICATION SYSTEM



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## STRENGTHENING OUR SUPPLIER PARTNERSHIPS

FSQS APAC is an industry-recognized, standardized platform that enables us to **collect, manage, and maintain supplier compliance and assurance information** in a consistent way

It helps us demonstrate to our stakeholders and regulators that we work responsibly with our suppliers, minimizing risk- this reduces duplicate compliance requests, ensures we have access to high-quality validated data, and helps us stay aligned with the latest regulatory expectations

Our MUS(ASIA) Procurement Team will use the platform to identify pre-qualified suppliers for new opportunities, increasing visibility across our supply chain, and opening the door to potential new business for organizations that achieve a Qualified Supplier status



## WE ARE COMMITTED TO **RESPONSIBLE, EFFICIENT, AND TRANSPARENT SUPPLY CHAIN MANAGEMENT**

- **Seamless process:** No more inefficient ways of working, the process is simple, reliable and cost-effective
- **Cuts the red tape for our suppliers:** FSQS APAC helps minimize the barrier to entry for suppliers and reduces the cost of doing business
- **Staying ahead of the curve:** Keep yourself informed with the latest regulation to ensure compliance

## AN **EASY** PROCESS

### Stage 1: Profiling

An email from [Hellios](#) will be received to complete a short online questionnaire on whether Stage 2 is required

### Stage 2: Questionnaire

If your organization's services involve higher regulatory and/or operational risk like handling customer data or supporting critical operations, you will be asked to complete a detailed questionnaire and upload supporting documents where needed

## TIMELINE

- **Stage 1:** Takes no longer than a couple of hours
- **Stage 2:** Completion time varies depending on document collation

Timeline may be shorter for **new suppliers/bidding activity** due to alignment with procurement schedules

[Hellios](#) will confirm deadlines for each stage via FSQS APAC email notifications

## FREQUENTLY ASKED QUESTIONS

- **Why does MUS(ASIA) use FSQS APAC?**

To simplify data collection, reduce repeated requests, and demonstrate responsible supply chain management in a complex regulatory environment

- **Who is [Hellios](#) and what is their role?**

A specialist in supplier data management, supporting multiple global and local organizations.

They collect and maintain supplier data for MUS(ASIA)- verify submissions but does not decide supplier suitability, this decision remains with us

- **Do we have to register each of our legal entities separately?**

Yes, any of your organization's entities invoicing MUS(ASIA) must be registered

- **Will other suppliers see our information?**

No, your data is not shared with any of our other suppliers

- **Will the information be used across MUFG entities?**

Yes, one of the benefits of FSQS APAC is that suppliers' assurance data will be available to other areas within MUFG's lines of businesses, reducing duplication.

- **Will any pricing information from my organization's products and services be requested from us?**

No, your organization will not be asked to provide any commercial pricing information.

- **How long is my organization's registration valid for?**

The renewal date is set at one year from your organization's final stage of registration (Stages 1 or 2). Renewal reminders will be issued by [Hellios](#) a couple of weeks in advance of your organization's registration expiry date.

- **How long does it take to complete the qualification?**

Most suppliers complete both stages within one business day of data entry, though time to gather relevant documentation may vary per organization.

- **What if we do not complete our registration?**

You will be supported by [Hellios](#) throughout the process, but failure to qualify may result in a non-compliant status in our systems.

- **Who can we contact for further information?**

Hellios Support  
FSQS APAC@hellios.com  
+852 23194638 (Mon-Fri, 8:30-17:30)