



Aerospace & Airworthiness Consultancy Enterprises Ltd. (AACE) was founded by a retired RAF engineering officer, Rick Hussey, in 1996 to provide the UK Ministry of Defence (MOD) with specialist airworthiness, system safety engineering, logistics and operational assurance support.

Building on these capabilities, AACE has achieved continual and steady growth, to become a key engineering and logistics solution provider to various MOD Project Teams and Industry partners. This has also been supplemented by the formation of a sister company, Allyance which specialises in recruiting candidates to fill manpower substitution roles, primarily for the MOD, other government departments and industry.

The company is still owned by the Hussey family and continues to promote the values and strong team ethos on which the company was founded. AACE places great importance on every individual within its team, utilising their different and unique assets to deliver the high quality, bespoke product which AACE is proud to provide for its customers.

Engagement with JOSCAR

AACE has been engaged with JOSCAR from its early days and was prompted to join by a dialogue being conducted at the time with QinetiQ. The application process was completed relatively quickly and smoothly, with speedy assistance and guidance from Hellios, when required.

AACE received confirmation of its stage 2 accreditation in December 2016 and has recognised a number of benefits associated with this:

- ✦ It enabled the discussion with QinetiQ to be conducted from a pre-qualified status, which speeded up the bid process and prompted business to business discussions at a strategic level.
- ✦ Completing the information required for accreditation prompted an audit, leading to an improvement in the way this material is produced, presented and filed.
- ✦ Whilst the initial motivation was related to QinetiQ, having now become accredited, AACE, as an SME, can now compete for work with the other influential and large buyers who are in the JOSCAR defence industry community.



As a ADS member, AACE is pleased that they actively support this cross-sector collaboration initiative and is hopeful it will offer opportunities to supply new customers. AACE looks forward to continued participation in JOSCAR and will work with Hellios to promote even closer collaboration amongst the buyer community, in terms of their sharing knowledge and experiences, to promote the particular benefits of engaging with specific suppliers to fulfil certain requirements.

Eion Bailey

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