

Leonardo MW is the largest inward investor in the UK defence sector, the largest Italian inward investor to the UK, and one of the biggest suppliers of defence equipment to the UK MoD. Leonardo is a global player in the high-tech sectors and a major operator worldwide in the Aerospace, Defence and Security sectors.

Leonardo have seven divisions; Helicopter Division; Aircraft Division; Aero-structures Division; Airborne & Space Systems Division; Land & Naval Defence Electronics Division; Security & Information Systems Division; Defence Systems Division. Leonardo has six major sites across the UK, each bringing investment into the local economy and wider region through strong links with supply chain companies in the surrounding areas. Leonardo employs over 7,000 people in the UK and sustains 25,000 jobs in the UK supply chain alone.

Procurement Strategy

Leonardo's global supply chain is critical to the success and growth of our business. It is therefore essential that we maintain a core of qualified suppliers and that these suppliers remain compliant with Leonardo's corporate requirements, with existing and emerging legislation as well as current industry best practice. We need the capability to readily access key data and parameters on our strategic suppliers at any time.

This information may be used as a point of reference for our existing supplier management practices or in direct response to a customer specific request. By the nature of our industry the scope and the frequency of demand for such information is on the increase and Leonardo needs to remain compliant.

JOSCAR

In 2015 Leonardo joined with a number of prime contractors in the Aerospace, Defence and Security Industry to support the launch of the JOSCAR programme, an initiative sponsored by ADS to promote supply chain compliance. By participating in JOSCAR, Leonardo aims to:

- Supplement existing in-house supplier qualification practices,
- Improve our supply chain management techniques,
- Improve compliance and hence reduce the level of risk in our supply chain,
- Promote consistency of approach and efficiency of operations within Leonardo and the other UK primes,
- > Enhance the capability of our supply base.

To date we have introduced in excess of 400 of our key suppliers to the JOSCAR programme. In doing so, we have effectively delegated the process of gathering and validating key supply chain data to Hellios. Where suppliers are engaged in multiple projects by Leonardo or

across a number of the participating primes, this process enables the supplier to efficiently provide this information.

In the time that we have been members of the scheme, the JOSCAR content has continued to evolve, with questions covering emerging topical issues such as Cyber Security, Modern Slavery and most recently GDPR being introduced. The content is periodically reviewed and enhanced under the guidance of the Governance Group, ensuring that both Leonardo and our suppliers remain compliant.



Leonardo have access to both the Governance Group and Technical Working Groups to shape the future direction of the JOSCAR programme. Additional support including training is available from the wider Hellios team when needed.

Frank Beagan

VP Procurement Capability, Leonardo MW