

# Innovation Sourcing Network

Innovation plays a vital role in the delivery of high quality products to the customer and we want to hear from you on any new innovative ideas.

You can contact us on any potential innovation ideas...



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[innovate@gdlsuk.com](mailto:innovate@gdlsuk.com)

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[www.generaldynamics.uk.com](http://www.generaldynamics.uk.com)

## General Dynamics UK – working together with suppliers



## Other ways to engage with us...



Defence  
Contracts  
Online



@defenceproc

# Working with General Dynamics UK

**General Dynamics UK is committed to introducing new practices that make it easier for you to do business with us.**

We have partnered with the Joint Supply Chain Accreditation Register (JOSCAR) – an accreditation system for aerospace, defence and security sectors, to assist with the ability to source new suppliers.

Our suppliers play a critical role in our availability to deliver the quality products and services our customers have come to expect, on-time, at a competitive price. At General Dynamics UK, we select our suppliers based on service, delivery, quality and cost.

## What is JOSCAR?



The Joint Supply Chain Accreditation Register (JOSCAR), is the supplier due diligence system for the UK defence, aerospace and security sectors. It was established by the trade organisation that presents these sectors, the ADS Group. The scheme is administered by Hellios Information Ltd.

The system is designed to standardise requests for supplier assurance information from major buying organisations, and to provide a simple and cost effective solution.

By having a single source of supplier information shared with participating buying organisations within the ADS Group, we reduce the requirement for multiple requests from the same suppliers. Suppliers that have completed the JOSCAR process will be available automatically to all ADS major buying organisations.

## The benefits

A simple online process to submit supplier compliance information – reducing the likelihood of duplicate requests and giving you the opportunity to work with General Dynamics UK.

### Benefits of JOSCAR include:

- ✓ A simple online process to submit assurance information to us – also reducing the likelihood of duplicate requests from other buying organisations
- ✓ Dynamic questions tailored to the products and services you provide
- ✓ An online profile which can be maintained and updated throughout the year – ensuring ongoing compliance to our supplier approval requirements
- ✓ JOSCAR approval also means you won't have to provide assurance information each time you bid for business with General Dynamics UK.

## How to gain compliance approval

**There are two stages of data submissions in the JOSCAR processes.**

Some suppliers will only need to complete stage 1 – however, due to the nature of certain products and services, some suppliers will also be subject to additional requirements, represented as stage 2.

## Stage 1: Registration



- Registration of your company's basic details to JOSCAR is FREE of charge and should take under 60 minutes to complete
- JOSCAR will automatically determine if additional assurance information is required, based on the criticality of what you are potentially supplying to us
- Once you have completed stage 1 you will be informed if you need to complete stage 2.

## Stage 2: Qualification



- Stage 2 is a more detailed online assessment and applies to the procurement of critical products and services – which requires you to supply additional supporting evidence
- Stage 2 incurs an annual fee of up to £575 (plus VAT) – depending on the size of your organisation
- Small organisations with low turnover do not pay for JOSCAR Qualification
- Fees are payable directly to Hellios and are used to cover the operating costs of the system
- General Dynamics UK and each of the participating prime subscribers involved in the programme, also pay an annual subscription fee to contribute to the operating costs of the system. Stage 2 is free of charge to organisations with an annual turnover of less than £1m.

Once Stage 2 Qualification has been achieved, General Dynamics UK may wish to undertake additional business unit / programme specific assurance activities. This is aligned with General Dynamics UK's approval requirements and will be undertaken as a separate activity not related directly to JOSCAR.