

**Aish Technologies are a long-established British manufacturing-based engineering company, with a highly skilled and experienced team. Often described as a 'one-off' for its ability to offer a truly comprehensive service to their customers.**

Aish Technologies design, develop and manufacture defence technology solutions for Land, Surface Ships and Submarines. With specialists in mechanical design, hardware and software development, all disciplines are covered. We offer a complete manufacturing facility including sheet metal and fabrication, CNC machining, paint finishing and high-end mechanical and electrical assembly. Aish Technologies have the ability to support our customers by carrying out much of the installation work on the products we have designed and developed.

The company has been involved in the defence industry for most of the 20th Century, both in supporting the UK MoD and exporting to many navies worldwide. We have gained a prestigious reputation for the design and manufacture of combat system hardware and cathodic protection systems found in the majority of UK and US naval platforms above and below the water.

#### **ADS and JOSCAR**

As active members of ADS for numerous years, Aish were actively involved in JOSCAR right from the outset. We were invited to join JOSCAR in February 2015 by BAE. The scheme was setup,

so we had to be invited by a buyer to protect their supply chain. Once invited, we made an internal decision to join the scheme and with the help of Hellios completing the questionnaire, although a lot of information was needed, the process could have been much more difficult. Subsequent years we just update our information, which in itself help us to ensure the data is up to date for buyers to review.

When we joined there was only one buying organisation. We have seen this grow over the years. This active involvement has helped to ensure it meets the needs of Aish Technologies and defence companies alike. We believe the increasing level of interest in the scheme from buying organisations will only have a positive effect on our industry.

#### **The positive outcome of joining JOSCAR has been:**

- ❖ A marked shortening of pre-qualification times. Buyers do use the information provided which has helped to stop duplication in the PQQ stage.
- ❖ Improvements in the system - buyers govern the system and Hellios have implemented them.
- ❖ Reminders for out of date documents - this helps in two folds: firstly, whilst in a contract our insurances are managed and secondly, it ensures the buying organisation's receive the latest up to date information.



**We check our information annually which gives us an opportunity to improve the information, although during the year we can update as and when required.**

**Aish Technologies remains actively involved in JOSCAR, attending governance meetings and conferences which enables us to put the supplier's perspective to the group. Aish Technologies can see no reason not to join and would not hesitate to recommend subscribing to JOSCAR. Being seen by numerous buying organisations that use the system can only be beneficial to our business.**

#### **Tony Holmes**

Business Development Manager,  
Aish Technologies