



**babcock**<sup>TM</sup>

## Supplier Pre-Qualification Register

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Marine | Nuclear | Land | Aviation

[babcockinternational.com](http://babcockinternational.com)

JOSCAR is the Joint Supply  
Chain Accreditation Register





## What is the Babcock Supplier Pre-Qualification approach?

Babcock have decided to invest in a new supplier pre-qualification process and system to make it easier for all suppliers, including SMEs, to engage with us, by reducing duplication of effort for our suppliers when providing pre-qualification information. This system is known as JOSCAR

## What is JOSCAR?

JOSCAR (Joint Supply Chain Accreditation Register) has been created to help suppliers demonstrate they are 'fit for business', not only in the defence, aerospace, security and space sectors but also other sectors they may be operating in. It is a cross-sector collaborative solution intended to help reduce the time, cost, resources and duplication currently needed to provide information. Holding common supplier data in a central system allows the information to be accessed by all participating buying organisations.

## Why has Babcock decided to use JOSCAR?

JOSCAR provides a more efficient and cost effective process reducing duplication and effort both for our suppliers and ourselves, as well as the industry as a whole. Suppliers who have completed the process will be available automatically to other major buying organisations as they start using JOSCAR. Suppliers using JOSCAR can also benefit from the identification of areas of development that may be

necessary to support further accreditation as a supplier to Babcock, or other buying organisation members.

## Why have I been asked to join JOSCAR?

As an existing supplier of Babcock we need to ensure your company continues to meet our compliance requirements. We will, over time, be discontinuing our existing compliance processes and therefore all suppliers will need to migrate to the new process.



## What does the supplier registration process involve?

The first stage registration is provision of your basic details. This is free of charge and should take approx. 30 minutes to complete. The system will automatically determine what additional compliance stages are required based on what and how you are supplying goods and services to Babcock, and also takes into account commercial contract value. Completion of the first stage will therefore inform you whether the second stage is required.

The second stage requires completion of an online full compliance questionnaire; the

questions will be dynamically based on the information provided at the first stage. Once submitted, this questionnaire will be validated and you will be contacted if any additional information or clarification is required.

#### When do I need to take action?

You should take action right away because it may take you some time to complete in full the new process and address any compliance gaps that may be found. It is important that you complete each stage of the process by the deadlines indicated to ensure continued compliance status.

#### What areas does the registration process cover?

Questions relate to the management systems and processes your company has in place in areas critical to Babcock and our industry; such as personnel, legal, financial, insurance, supply chain, quality, health & safety, environment, business continuity, import/export, counterfeit products, cyber security and data privacy.



#### What is the benefit of becoming a registered supplier?

We expect the Supplier Qualification approach to deliver a number of benefits to you including:

- > Introduction of a simple online process to provide pre-qualification information and supporting evidence as required. Availability of guidance and support is provided throughout the accreditation process.
- > Provides a significant reduction in the time, effort and cost to provide this information compared with current processes. Initial pre-qualification is completed only once for the entire Babcock International Group.
- > A fair, open and transparent process that clearly indicates what information is needed, whilst enabling you to update your profile at any time.
- > Other major buying organisations have been working with us on the development of JOSCAR including BAE Systems, Selex ES and QinetiQ, and more are expected to share the same process in the future. This brings additional efficiency and avoids duplication. One registration will be enough for suppliers who use the system to meet the pre-qualification requirements of multiple buyers.

In summary, the process should provide an easier route to doing business with Babcock International Group in the future.



Provides a significant reduction in time, effort and cost







The first stage of  
registration is free

## What happens after I have complete the registration process?

After the successful completion of each stage required, your information will be published for Babcock (and other participating large buying organisations) to access. Depending on the exact nature of the goods and services you provide you may be required to provide additional information relating to a specific project or contract requirement that arise. You should ensure that the information provided on the register is kept updated at all times including changes in personnel, legal status, certifications, insurances, products and services supplies—periodic review of your information will help avoid holding out-of-date information, which could result in missing a new business opportunity or your compliance/approval status expiring.

## What does registration cost and why?

Funding of the Register is shared amongst the JOSCAR buyer members and suppliers through annual fees that reflect the cost savings and potential business opportunities available.

- > First stage registration is free
- > Second stage registration fees depend on the turnover of the legal entity that is being registered and whether you organisation an ADS member, prices exclude VAT

## What if I take no action?

Your company will not be compliant with our new qualification approval process and a follow up conversation will be requested with your Babcock Buyer contact to discuss next steps required and agree a resolution.



## Where can I find out more information?

More information about the Register and registration can be found by contacting Hellios via email: [joscar@hellios.com](mailto:joscar@hellios.com)

Stage	Turnover	ADS Member	Non-ADS Member
1—Basic Questionnaire		FREE	FREE
2—Full Compliance Questionnaire	<£1 million	FREE	FREE
	=>£1 million and <£5 million	£275	£575
	=>£5 million	£575	£575