



For over 30+ years Foremost Electronics has been a customer focused channel solution distributor and partner representing key leading edge technology manufacturers including nVent Schroff, Desapro, Kontron, Icotek, Apem & Elma.

Our technical support expertise sets us aside in the markets we chose to serve including defence, test & measurement, and general electronics. Our experienced customer facing team are technically skilled and perfectly aligned with our partners allowing us to advise on the optimum solutions to meet our customers needs. From our office in South East, UK we provide technical support, marketing, customer care and warehousing. Every customer is very important to us so irrespective of the quantities involved we provide a personal and tailored response.

Foremost are ISO accredited and importantly to meet the needs of our defence customers we hold JOSCAR and CyberPlus certification.

Experience of registration with community

Given the nature and profile of our customer base and in line with our future growth expectations it was a clear decision to agree to JOSCAR membership.

At first the amount of information needed seemed onerous, but the website and questionnaires are structured in such a way that made it a relatively efficient process. The nature of some of the questions encouraged us to think about some areas of our business and has helped us to solidify our thoughts as we push forward with our growth plans. In line with the questions raised throughout the process we have reviewed some of our policies and practices and in turn this has proven to be a positive talking point with our customers and prospects. We are very confident this will lead to new business and successes in this key market area.



“JOSCAR accreditation has allowed Foremost Electronics Ltd to position it’s strategy for growth in the UK defence sector. We are looking forward to a long and successful partnership for many years to come.”

Dave Martin,
Business Development Director, Foremost Electronics Limited